State of the Society

Rebecca Nagy, MS, LGC NSGC President, 2013



Robert G. Resta, MS LCGC Natalie Weissberger Paul National Achievement Award





Our Mission and Vision

Mission

> The National Society of Genetic Counselors advances the various roles of genetic counselors in health care by fostering education, research, and public policy to ensure the availability of quality genetic services.

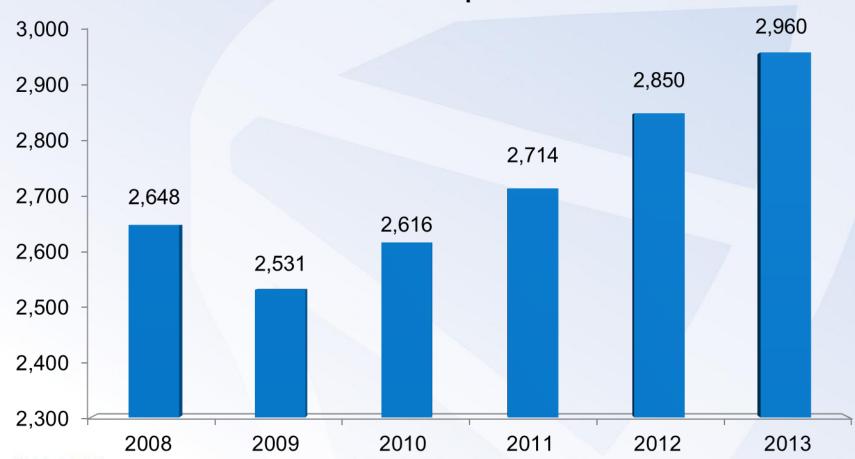
Vision

Integrating genetics and genomics to improve health for all



NSGC Continues to Grow

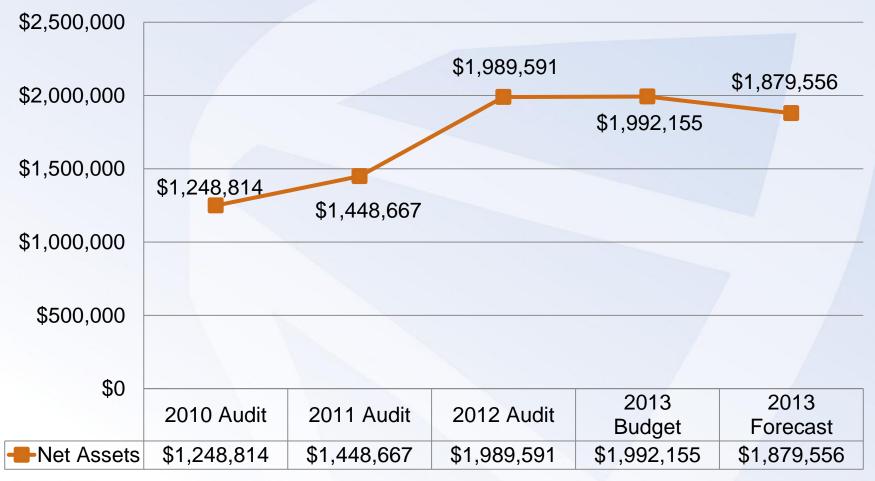






NSGC Continues to Grow

Net Asset Trend





2013 Committee Chairs and Vice Chairs

Education Committee

Kelly Jackson, Chair Renee Chard, Vice Chair

Access and Service Delivery Committee

Stephanie Cohen, Chair Heather Zierhut, Vice Chair

Membership Committee

Kami Wolfe Schneider, Chair Kaylene Ready, Vice Chair

Public Policy Committee

Jill Stopfer, Chair Carrie Blout, Vice Chair

Practice Guidelines Committee

Adam Buchanan, Chair Christina Palmer, Vice Chair

Marketing & Communications Workgroup

Sara Riordan, Chair

2013 Board-appointed Task Force

Conflict of Interest Task Force

Cheryl Harper, Chair



Join a committee!

- All committee meetings are being held today
- Check your program
- Find a committee that fits your skills and interests or join a new committee that will expand your knowledge base and experiences
- Information in your program and NSGC AEC app



NSGC's 2013-2014 Strategic Objectives

Access Value Growth

- Reimbursement / Payer recognition
 - Federal
 - Third party
- Licensure
- Demonstrating and promoting value
 - Cost effective
 - Cost saving

- Evidence-based research
 - Outcome Measures
- Evidence-based recommendations
 - Publications
 - Practice Guidelines
- Position Statements
- Marketing & Branding

- Workforce growth working group
- Collaboration with ACGC, ABGC & AGCPD
- New practice settings



How do we improve access to genetic counselors and services?

Access

- Reimbursement / Payer recognition
 - Federal
 - Third party
- Licensure
- Demonstrating and promoting value
 - Cost effective
 - Cost saving

Public Policy Committee

- Demonstration of NSGC's unique voice
- Grass roots efforts for Federal bill

Access and Service Delivery Committee

- Payer sub-committee
- State licensure sub-committee
- GR staff

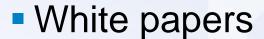
Members

- Data showing value, cost effectiveness
- State licensure and local advocacy
- Payer negotiations



Public Policy Committee

- New Position Statements in 2013
 - > Family Health history in the EHR
 - > Testing Minors for Adult-Onset conditions
 - > Incidental findings in Genetic Testing



- > NIPT
- > Stem cell research
- > Newborn screening
- Others in revision or development:
 - > Adoption revision

 - > SCNT/Cloning revision



around bill





Access and Service Delivery Committee

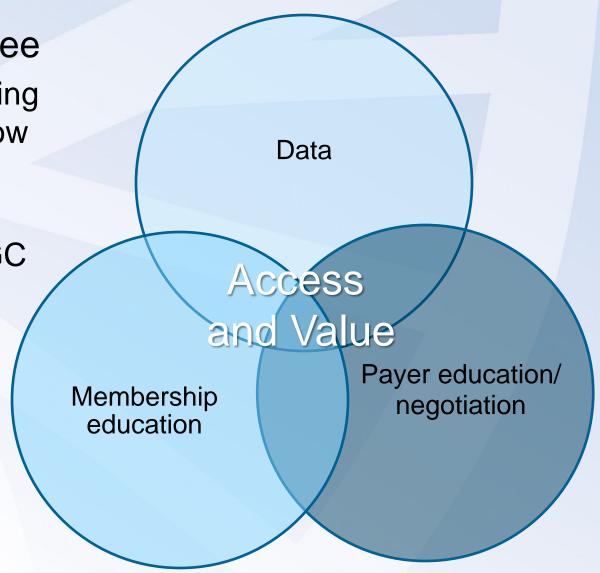
Payer Subcommittee

 Focused on collecting existing data to show GC value

> Promote new research/data on GC value

> Payer outreach

> Membership education





Payer Sub-committee

- Data collected by subcommittee is directly supporting our Federal effort
 - NSGC hired an external firm to conduct cost study and results were highly favorable
 - > Cost study currently being used in Hill visits
- Member resource
 - Establishing an evidence base that can be used with various stakeholders
 - > Bibliography

PROFESSIONAL ISSUES PANEL FRIDAY AT 10:30am



Payers recognizing value of GCs

- Cigna and InformedDNA
- Requires genetic counseling by a certified GC or medical geneticist for several conditions
- Allows GC (in-person and telephone) to bill and be reimbursed for services using 96040
- Not a perfect policy
 - Cigna has been made aware of our concerns; dialog ongoing
 - Experiences with Cigna program will be used in future payer discussions



State Licensure

- State Licensure Progress
 - > 11 currently issuing licenses: CA, DE, IL, IN, MA, NE, NM, OH, OK, PA, SD, TN, UT, WA
 - > 4 in rulemaking: HI, ND, NH, NJ
 - > 21 with bills introduced or in preparation: CO, CT, DC, FL, GA, ID, IA, KS, KY, MD, MI, MN, MO, MS, NY, OR, RI, SC, TX, VA, WI



Federal efforts - background

- A bill that would recognize genetic counselors as independent healthcare practitioners under Medicare
 - > Private payers tend to follow Medicare policy
- Allow GCs to be reimbursed for services



Federal efforts - background

- Current financial climate provides opportunity to introduce bill
- Attach bill to the SGR fix
 - > Have to wait for this to be opened up for adjustment
- Evidence that genetic counselors are cost effective and save healthcare dollars
- Genetic counselors also provide value and high quality healthcare services



Federal efforts - Progress

- Cost study showing significant savings to Medicare if GCs were recognized providers
- Numerous hill visits over the past 6 months
- Senator Carper (D-DE) current champion of the bill
 - > Bill language has been drafted
 - > Co-sponsors



Federal efforts – what can you do?

- Licensure is critical
 - > Licensure sub-committee within ASD committee
 - —Contact John Richardson <u>irichardson@nsgc.org</u>
- Discussions with local payers
- Data on GC value and cost-savings
- Payer sub-committee can help
 - Contact Joy Larsen Haidle joy.larsen.haidle@northmemorial.com or Monica Marvin monicama@med.umich.edu



What value do genetic counselors provide?

Value

- Evidence-based research
 - Outcome Measures
- Evidence-based recommendations
 - Publications
 - Practice Guidelines
- Position Statements
- Marketing & Branding

Access and Service Delivery Committee

- Outcomes research
- Service delivery model papers

Practice Guidelines Committee and PPC

- Demonstration of expertise
 - Practice guidelines and position statements

Marketing, communications and PR

Increase visibility of GCs

Members

- Research/data
- Outcomes focus groups
- PG submissions, member feedback on PS



Access and Service Delivery Committee

- Outcome measures
 - > Working to identify patient-centered outcomes measures in genetic counseling
 - > Identify and prioritize these measures
 - Educate the profession to promote utilization in genetic counseling research
- Focus groups at the AEC
- Thanks to those who participated!



Practice Guidelines Committee

- Five new/revised guidelines completed since Nov 2012
 - > HBOC published (accepted by NGC)
 - > Cystic Fibrosis published
 - > Fabry published (accepted by NGC)
 - > Prenatal Screening published (accepted by NGC)
 - > Fragile X (accepted by NGC)
- Committee's COI policy revised



Practice Guidelines Committee

Ongoing projects:

- > Five guidelines in review/revision process
- > NSGC invited to join joint carrier screening guidelines
- > Overseeing expert review/endorsement process for the American Academy of Neurology's FSHD guideline
- Joint Cancer Referral guideline with ACMG almost ready for Committee review
- National Guideline Clearinghouse revised criteria working on background documents, author and member education initiatives, and revising Committee's guideline proposal form



Marketing and Communications Workgroup and Expert media panel

- Marketing and Communications workgroup
 - >Assisted with roll-out of new NSGC emails and member updates
 - > Will be involved in testing website after launch
- Expert media panel
 - > Four members completed media training with NSGC PR firm, PCI
 - Media requests in the areas of cancer genetics, personalized medicine, genomics, Alzheimer's, NIPT and many other topics



Self-Marketing Toolkits – YOU are our profession's best marketing asset!

- Establish yourself as a knowledgeable resource & increase referrals
- Variety of tips and templates to market self to physicians, primary healthcare providers
 - Educate physicians about benefits of partnering with a genetic counselor
 - Specialty-specific inserts now available to customize for use in different settings
- Access toolkit online under NSGC
 "Member Center" using member login

Genetic Counselors... Your Partner in Genetic and Genomic Health



NSGC Collaborations and Liaisons

AMA Health Care Professional **Advisory Committee**

National Accreditation Program for Breast Centers

AGCPD

IOM **HRSA**

MDA Coalition

TRIG

National Advisory Council for Human Genome Research

Discretionary Advisory Committee on Heritable Disorders in Newborns and Children

ACOG

NHGRI

NCHPEG

ACMG

AONN

ACGC

SMFM

National Newborn Screening and Genetic Resource Center **ASCO**

ABGC

ACCC

CAGC

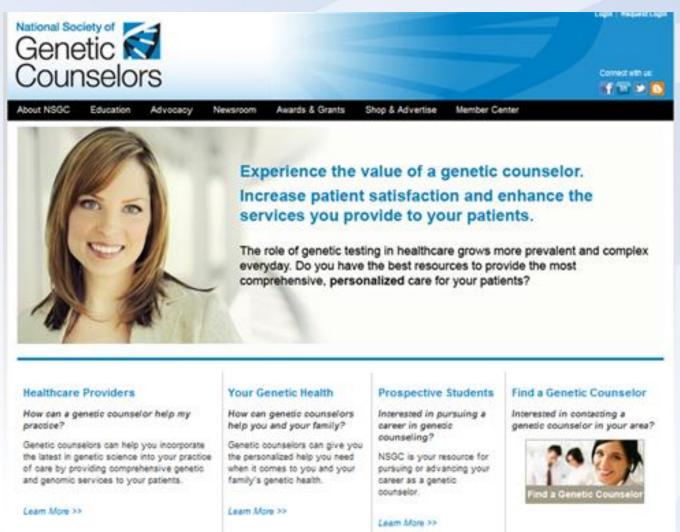
American College of **Surgeons Commission**

on Cancer



NBS Connect

NSGC has a new Web site!





With a new Member Center!

Counselors





About NSGC

Education

Advocacy

Newsroom

Awards & Grants

Shop & Advertise

Member Center

Quick Links

- Update My Profile
- · My Dicussion Forums
- My SIGs
- My Online Courses
- My NSGC Documents
- NSGC Blogs
- Member Directory

NSGC Announcements

Welcome to NSGC's New Website!

Check out all the new benefits NSGC's website has to offer! Visit NSGC's new blog pages and be sure to personalize your profile page by updating your profile picture and information. Begin networking and subscribe to your favorite Discussion Forums!

Member Benefits & Resource Center

Access the Member Benefits & Resource Center for more of NSGC's member-only benefits, including Tools for Your Practice, Job Connection, information about Liability Insurance, NSGC's Mentor Program and JEMF. Find helpful resources for all members, including information for Students and Program Directors and more!



Should You Get Tested for the Breast Cancer Gene?

Blog: NSGC in the News | By: NSGC Executive Office | Released: Oct 03, 2013 04:10 PM

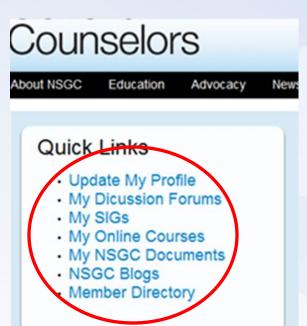
"I think, oftentimes, those stories oversimplify the matter," Rebecca Nagy, president of the National Society of Genetic Counselors, told Yahoo Shine. For example, she said, women who learn of Jolie's story might rush in for genetic testing even though they are not at risk—while others, fearing that...

Favorite Forums

Cancer SIG Discussion
 Edit Your Favorites



Easy access to your favorites



- Member profiles include new features for social networking
- One-click access to your SIGs, courses, document folders and blogs
- Opt to remain signed-in for quick access to members only content



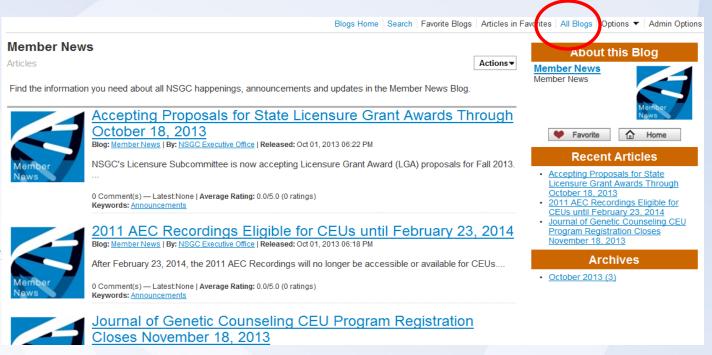
Should You Get Tester

"I think, oftentimes, those stories ov National Society of Genetic Counsel learn of Jolie's story might rush in fo others, fearing that...



NSGC updates in one place

- You choose your newsfeed/bulletin board:
 - > Member News
 - > Position statements
 - > Press Releases
 - > NSGC in the New
 - The Advocate archives
- Follow any or all feeds





Reorganized content

ADVOCACY

Looking For:

- NSGC Position Statements
- Federal Advocacy
- State Licensure for Genetic Counselors
- NSGC Practice Guidelines
- NSGC Liaison Resources
- Contact NSGC





NSGC ADVOCACY

NSGC species a variety of strategic activities aimed at increasing patients' access to genetic counselors and

NSGC is currently engaged in the following advocacy activities:

NSGC Position Statements

NSGC's Position Statements reflect concrete applications of the Society's Code of Ethics and other official do majority vote by the NSGC Board of Directors.

NSGC Public Policy Update

The NSGC Public Policy Update provides you with the latest news and issues important to genetic counselors members of the NSGC Public Policy Committee.

Federal Advocacy

NSGC's Federal advocacy efforts focus on improving access to quality genetic counseling services and ensur profession is a recognized and integral part of the healthcare system.

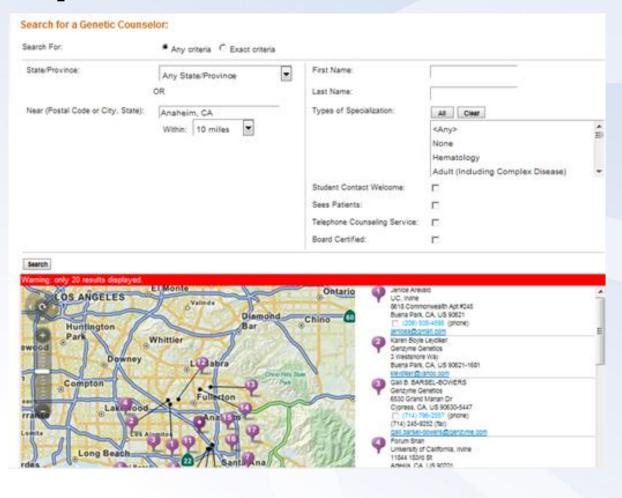
State Licensure for Genetic Counselors

NSGC has developed resources for state licensure that include draft sunrise applications and model legislative

- Quick links to related content appear on most pages
- Buttons provide access to major content areas



Updated Find A Counselor Search

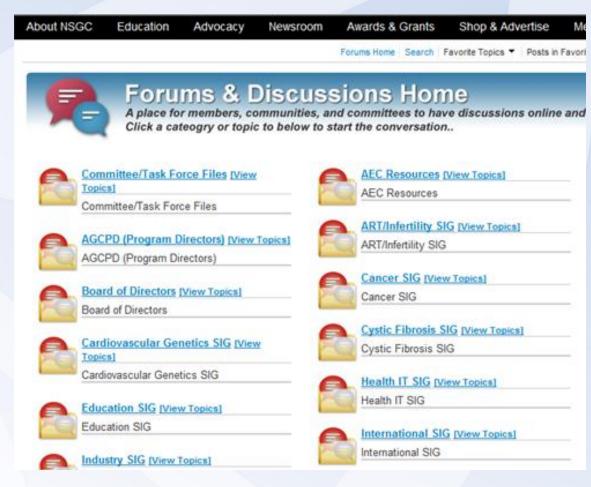


- Easier to use search interfaces on one screen
 - > Location search
 - Name or area of specialization
- Location search returns contact information and maps location



Updated Discussion Forums

- Improved functionality based on your feedback:
 - > Reply right from your inbox like a listserv!
 - Access past posts as with our current discussion forum
 - > Archives will be moved over for all forums





Launching soon!

 Watch your email for announcements on the launch date (mid-October)

Visit the NSGC Booth in the Exhibitor Suite for a preview!





NSGC 2013 PUBLIC RELATIONS CAMPAIGN RESULTS

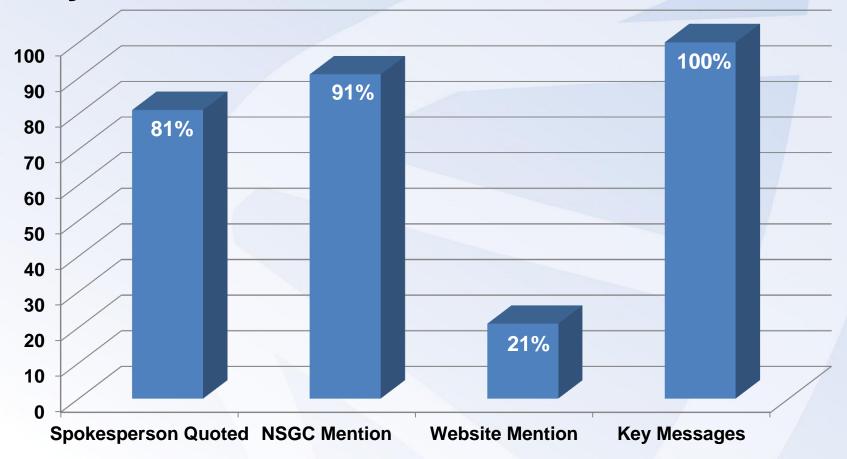


Media Coverage by the Numbers

 During 2013, we secured a total of 48 original media placements (582 including pick-up) reaching an estimated audience of more than 68 million.

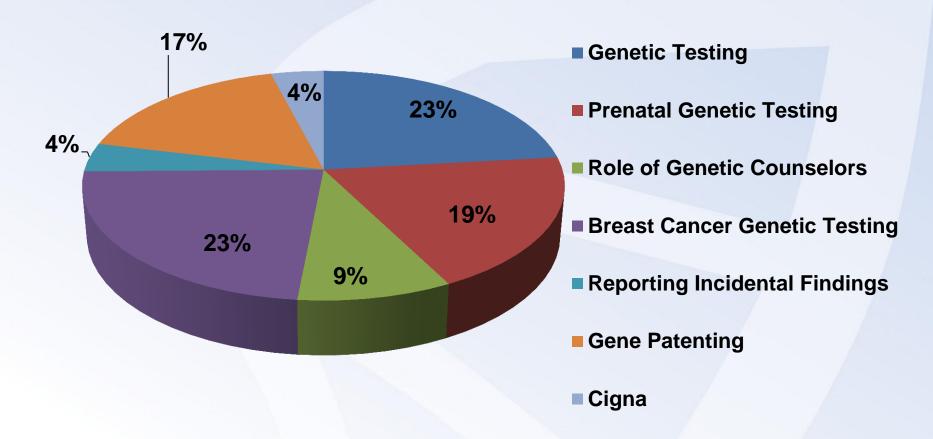


Key Metrics for Media Placements





Placements by Topic





NSGC Media Coverage Highlights





Doctors, patients praise Jolie's openness on surgery



Money

Cracking Open Your Own Code



Los Angeles Times

Angelina Jolie mastectomy: A closer look at DNA, breast cancer risk





Geneti Jolie admired for Bravery in Mastectomy



Supreme Court: Human Genes Can't Be Patented

Decision should have profound impact on medicine, gene-testing industry

Social Media by the Numbers

2013 was a year of growth!

- We grew NSGC's Twitter followers by 107 percent
- Nearly doubled Facebook likes with an online audience of more than 2,000 members, consumers and media.





NSGC Facebook and Twitter Growth in 2013





NSGC Social Media Highlights



RT @GeneticCouns If you have questions about BRCA please talk to a genetic counselor! NSGC.org

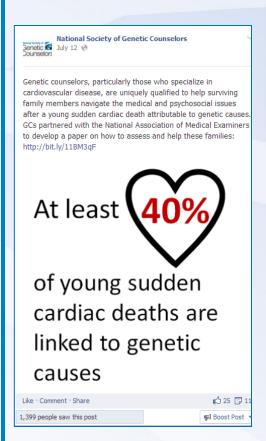


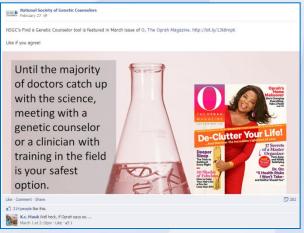


> Follow

Genetic Counselors









Growth of our profession is critical

Growth

- Workforce growth working group
- Collaboration with ACGC, ABGC & AGCPD
- Diversity
- New practice settings

Access and Service Delivery Committee

New working group in 2014

Collaborative partners

 Collaboration between all stakeholder organizations critical

Members

- Start a GC training program
- Highschool and undergraduate outreach
- Promote profession locally



Addressing Demand: Looking to the Future of the Profession

- Continued growth at current rate while expanding the number of training programs/graduates
- Define obstacles to the growth of the profession
- Determine how we can overcome obstacles
- Consider how to address immediate demands and access issues

New workgroup to address these issues beginning in 2014



NSGC member benefits

- High quality educational programming
- Programs, products and services
 - > Ethics Advisory Group
 - > Grant awards
 - > Professional Status Survey
- Networking and expertise
 - > AEC, discussion forums, SIGs
- Professional growth and development
 - > Volunteer opportunities, mentorship



Education Committee

- Annual Education Conference
 - >Another excellent program!
 - >2013 outreach event to college students
 - >2014 planning underway
 - >Abstract sub-committee appointing a task force to look at AEC abstract review process



Education Committee

- Six online webinars
 - > Whole exome sequencing, Gene patenting, Intro to NSGC committees, CoC standards, Pharmacogenetics
 - > 1065 attendees
- Maintain and evaluate CEU opportunities
- Online Courses
 - > 2013: Career advancement and Professional development
 - > JOGC CEU Program
 - > Popular past online courses renewed for CEUs
 - > AEC Recordings



Membership Committee

- Successfully Redesigned Mentor Program
 - > Next cycle starts in November/December



- > Be sure to sign up to be a mentee or mentor!
- Ongoing Student Programs
 - > Additional summer rotations / scholarships support student involvement and education
- Identify at-large members for nominations committee



Professional Status Survey



- The 2014 PSS opens in January
 - > Important data for the genetic counseling community, so please participate!
 - All full NSGC members and ABGC delegates will be eligible to complete the survey
- Remember that higher participation rates translate to better data for all of us; so please take a few minutes out of your day to help yourself as well as your profession!!



Task Forces

- COI Task Force
 - > Reviewed and revised NSGC's various COI policies
 - > Addressed gaps in the policies and aligned with IOM recommendations



Special Interest Groups (SIGs)

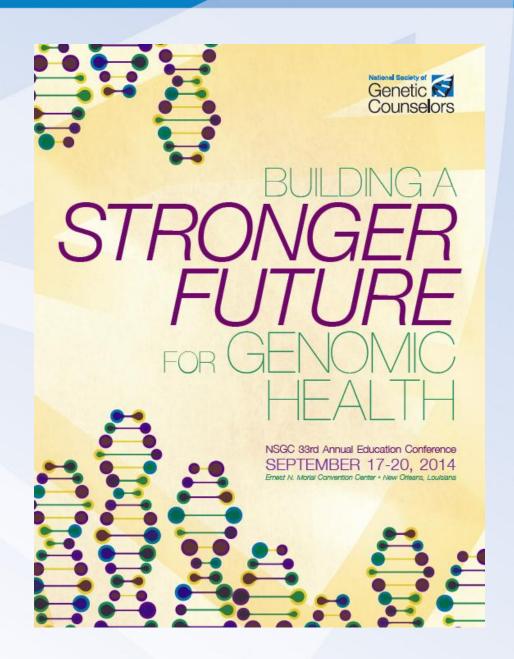
- NSGC's SIGs are accomplishing so much:
 - > Providing education to the general NSGC membership
 - > Contributing to the NSGC Strategic Plan
 - > Collaborating with other SIGs and Committees
 - > Partnering with outside organizations around mutual goals
 - > Creating new publications and resources
 - > Proposing and writing practice guidelines
 - > Helping develop position statements
 - > Publishing in peer-reviewed and trade publications
 - > Proposing webinars and AEC sessions
 - > Providing grants and scholarships
 - > And so much more...



Get involved - start or join a SIG

2014 AEC

- Join us in New Orleans!
 - >Ernest N. Morial Convention Center
 - >New Orleans Hilton
 - >September 17-20, 2014





THANK YOU!

